

AzATA Board of Directors Meeting
November 9, 2008 Brophy College Prep 10:00am

- I. Establish a quorum 10:20am
 - A. Board members in attendance: Chris White, President; Becky Notestine, Vice President; Scott Horton, Treasurer; Matt Anderson, Clinical/Professional Representative; Gregg Schroeder, College and University Representative; JD Burgess, High School Representative arrived at 10:48
 - B. Others in attendance: Rick Ball, Legal Counsel; Missy Cremmens, Meetings and Events; Jeff Flack, PEC; John Parsons, GAC
 - C. Quorum established with 6 in attendance.
- II. Welcome
 - A. Chris appreciates everyone attending with the tight work schedule especially for the high school and out of town travelers
- III. Old Business
 - A. Status of High School Initiative Task Force (JD)
 - i. JD states that the each district in the state is represented and these ATC reps will get information from all the members in their district
 - ii. Matt has helped develop a questionnaire which will be sent out to all high school ATC's via their district rep
 - iii. The committee will review date and develop an employment model
 - iv. Dec 1st the deadline for data collection
 - v. Hopes for decimating the information at the winter meeting with this info then given to the Publicity and promotions committee to give to school board to inform them of the ideal employment model
 - vi. Upon gathering data, High School grant money can be applied for from the NATA
 1. Rick states that the data that the task force is collection contains more information than what the NATA is looking for to obtain the grant
 - vii. Smaller districts without ATC representation will also be addressed with charter and private schools
 - viii. Rick states that the major challenge for the AzATA is convincing the eventual new governor and new legislators that there is a need for ATC regulation in the state and that there are people who perform AT duties and are not licensed nor qualified to do so and investigations need to be done to address these complaints
 - ix. John states that the information gathered by the task force can be used to help the legislators/governors understand the importance of legislation and regulation of AT in the state
 - x. Chris asks about AzATA strategy on investigating potential complaints in the practice act. Rick states that the HS task force will identify those in violation and could then report these situations to the AzATA board. Chris states that the AzATA should formulate a plan for reporting these situations to the State board and communicate this information to the members and that is their obligation to report these situations to the board.
 - xi. Rick states 2 issues: 1) a person performing AT duties and is not at ATC 2) or and ATC who is incompetent in performing their duties
 - xii. Chris will follow up with this and possibly address the membership at the winter meeting
 - B. Sponsorship Committee / Chair
 - i. Ryan Wolf and Randy Cohen turned down chair position
 - ii. Chris stated that he does have individuals in mind to help
 - iii. Chris offer to help with the chair as needed
 - iv. Raffle is very important and necessary for successful fundraising
 1. Bart Anderson from AT Still is offering to help with raffle and will spearhead it if asked
 2. John parsons states that the raffle foundation is already set and that Bart will have help from Allison and previous raffle members to help with prize donation
 3. Chris will look into the printing of the tickets

4. Chris also states his previous concern of anyone outside of fundraising committee involved in the raffle and that the raffle is the major fundraiser and that the board will distribute funds accordingly and not having a committee think that the funds that they raise go directly to that committee
 5. Jon Parson states that he and the GAC feel that most if not all the raffle money will be needed to support their budget requests and upcoming legislative needs
 6. Chris states that most of the money will go to the GAC, but if the board recommends that money is needed in other areas then it will be budgeted in those areas
- vi. Terri G. needs to look in to the sponsorship of the winter meeting awards by Centennial as done last year or possible have Medco as a sponsor. Chris will help the exhibitor coordination with this.
 - vii. Exhibit coordination with sponsorship is important; Terri Groessl will help with exhibit coordination with winter meeting.
- C. Meetings and Events details for winter meeting
- i. Missy states that Terri requested to know if exhibitor fee will remain the same at \$175 with the 2 day format
 - ii. Chris suggested split day format or set up options for exhibitors
 - iii. Rick and Jeff recommend that the exhibitors will remain at \$175 for Sunday with the option for Saturday setup at no additional charge. Chris agrees with no additional discussion from the board
 - iv. Missy states that the recruiting of exhibitors will be done by Terri from the database passed along from previous exhibitor coordinator Steve Johnson
 - v. Chris suggests that board members forward any information from potential exhibitors to Terri to add to the database
 - vi. Chris also suggests that Terri formulate a flier to send to potential exhibitors and to contact Bart Peterson and get the RMATA exhibitors information
 - vii. Registration process discussed for winter meetings and will be addressed during budget process
 - viii. Chris suggests Saturday social. Missy states that the social has already been planned for the Crowne Plaza on Saturday with buffet style food.

IV. Treasurer's Report (Scott)

- A. \$9,014.80 in general account with dues to increase by about \$3,000 with ¼ of that going to GAC
- B. \$20,887.90 in legislative account
 - i. John requests GAC expenditures: Scott states that it is \$986.84
 - ii. Scott states that we planned on adding \$20,000 to capitol account from last board meeting but he did not have time to make this transfer. Rick states that this must be done.
 - iii. AzATA still owes lobbyist \$1,000 and Scott will follow up with this.
 - iv. Chris asked from Rick a description of his additional \$3,000 in consulting fees. Rick reported that traditional consulting fee covers GAC meeting attendance, conference calls and reviewing data. John has a fee expectation letter from Rick for GAC duties. Chris wants to be sure that the AzATA is utilizing legal counsel in the right way. Chris wants to be able to justify to the members the difference between additional legislative and standard legislative costs. Rick charges \$200 and hour and AzATA GAC has contracted at 10 hours. Chris asked about an AzATA contract with Rick and Rick states that his contract includes: 4 board meetings a year, phone conversations, monitoring e-mail, addressing issues as result of those e-mails. Chris wants to monitor use of legal counsel to be more budget conscious and not go overboard. GAC monitors legislative budget and there is additional line item in the general account for legislative expenses of \$2,000. Rick states that if he were to line item charge the AzATA that the AzATA would not be able to afford him. Rick stated that this information is in previous years board minutes and Rick states that the information that Chris wants is in those minutes. Chris will look into finding this information.

- v. Chris requests that Rick notify the AzATA for additional expenses prior to allocating the money. Rick suggests that he will increase consulting fee if this is done.
- vi. Scott states that what the AzATA is currently doing is working fine and to keep things the same.
- vii. No additional board discussion
- C. \$4014.24 in PEC account less \$100 BOC provider fee
- D. AzATA investment account \$27,741.18 which is a loss of \$7,258.82
 - i. Rick states that the economy is fluttering and not making big drops or gains and that everyone is waiting to see what the administration change and how that will effect the market. Removing the money now will result in a permanent loss and that if we leave the money in the account until the AzATA needs to money then the AzATA could possibly make this money back.
 - ii. Rick suggests leaving the money in the account and the board agrees

V. Budget Requests / Committee Updates

- A. Association Publisher (Tamara McLeod, Incoming: Bart Anderson)
 - i. *Members:* Amy Jennings, Editorial Assistant; Bart Anderson, Incoming Association Publisher
 - ii. *Goals Accomplished Since Last Report:* Sept newsletter published online
 - iii. *Future Goals*
 - 1. *Short Term: 0 - 6 months:* December and March issues
 - 2. *Long Term: 6 - 12 months:* June and Sept issues
 - iv. Amy is doing well in getting the student corner organized. Bart will work with me on the Dec issue then take over for the March issue. I will be around to assist him with that one if needed. Soliciting current article summaries from ATSU students.
 - v. Please keep budget at \$100.
 - vi. Bart will work with Tamara on the Dec issue then take the lead for March.
 - vii. Tamara requests better communication regarding sponsors and ads that should be included in each issue. Jackie Kingma was to have done this as sponsorship chair, but I am not aware if her position has been filled? Currently the newsletter is running the Centennial Sports ad in each issue, and not sure if others should be in there or how long Centennial's should continue being published.
 - viii. Still getting limited info from other committees except GAC and Publicity/Promotions. John is good at getting something submitted issue and Mark is doing a great job passing on bits of info periodically. Tamara would like to thank the two of them and encourage other committee chairs to get info to me/Bart
- B. Professional Education (Jeff Flack)
 - i. *Members:* Ben Carbajal – Pima Community College – Active; Jacquleen Hunt – AT Still – second year AT student; Ashley Monfreda – AT Still – first year AT student; Steve Cernohous – NAU – Active; Sharon Black – East Valley Institute of Technology; Harmoni Peebles – Grand Canyon University; Gerilyn Trulove-Mellor – Red Mountain High School
 - ii. *Goals Accomplished Since Last Report:*
 - 1. Successful completion of the Summer Meeting
 - 2. Presentation to board regarding making winter meeting a two day meeting and moving summer meeting to Phoenix on a trial basis.
 - 3. Set tentative format for winter meeting.
 - 4. Held committee meeting on 10/12 to select topics for winter meeting
 - 5. Set topics and have begun recruiting speakers for winter meeting
 - iii. *Future Goals*
 - 1. *Short Term: 0 - 6 months*
 - a. Continue recruiting speakers
 - b. Have all speakers recruited and confirmed by end November
 - c. Have format for winter meeting finalized by late November
 - d. Submit Winter Meeting brochure to Publicity/Promotions and M/E committees to begin advertising and registration

- e. Successful completion of Winter Meeting
 - f. Begin planning Summer Meeting in April (or earlier)
 - g. Recruit new PEC members at Winter meeting
 - 2. Long Term: 6 - 12 months
 - a. Finalize planning of Summer Meeting 2009
 - b. Successful completion of Summer Meeting
 - c. Begin planning of 2010 Winter Meeting
- iv. Budgetary Concerns: Will be requesting budget increase to accommodate expanded meeting format.
 - 1. Insert e-mail from Jeff
 - 2. budget increases due to increased attendance and adding extra day to meeting
 - 3. Fluctuations due to cost of meeting materials, copies/folders. Scott looks into making a CD instead of making copies. Jeff will look into this. Possibility of having web accessibility to speaker content prior to meeting. Jeff will talk with his committee and make suggestion to board.
 - 4. Honorarium at \$100 for speakers to remain the same. Chris asked about if the honorarium has ever been donated back to the association. Jeff states that he does not mention the honorarium up front and then presents it at the time of the presentation.
 - 5. Jeff understands that we need to try to retain area speakers to limit the transportation costs, but occasionally additional expenses are unavoidable due to demands of topics and availability of adequate speakers
 - 6. Budget of \$8,000 for next year.
 - 7. Chris thanks Jeff for all his work in obtaining quality speakers for our members.
 - 8. Scott asked about fee for meeting with 2 day format. Jeff states that there should be options for single day attendance or combined day with attending both days at a lower cost than both single days combined.
 - 9. Suggestion from Jeff to get more high school students to attend the winter meeting Becky states that linking with HOSA could be an avenue to accomplish this. JD will get with Jeff about this.
 - 10. Costs of attending winter meeting will be: Saturday: certified \$25, certified student \$20, college student \$20; Sunday fee: certified \$50, certified student \$40, college student \$35; both days: certified \$65, certified student \$50, college student \$45, high school \$25 for Sunday only; late fee of \$25 to everyone will be assessed 10 days prior to meeting.
 - 11. PEC budget is below.

Estimated winter meeting costs				
Item	Category	Estimated Cost	# Required	Total Cost
Folders	Meeting folder	\$0.75	350	\$262.50
Copying costs*	Meeting folder	\$0.10	17500	\$1,750.00
Speaker gifts	Speaker	\$40.00	13	\$520.00
Honorarium	Speaker	\$100.00	13	\$1,300.00
Speaker flight	Speaker travel	\$400.00	1	\$400.00
Speaker hotel	Speaker travel	\$250.00	1	\$250.00
Speaker rental car	Speaker travel	\$75.00	2	\$150.00
Speaker mileage	Speaker travel	\$100.00	1	\$100.00
HS Gift Cards				\$200.00
HS QuizBowl Award				\$50.00
College Speaker Gift Cards				\$135.00
Msc				\$100.00
			Projected Winter meeting total	\$5,217.50
Estimated summer meeting costs***				
Item	Category	Estimated Cost	# Required	Total Cost
Folders	Meeting folder	\$0.75	75	\$56.25
Copying costs**	Meeting folder	\$0.10	2250	\$225.00
Honorarium	Honorarium	\$100.00	12	\$1,200.00
Speaker Msc	Gift	\$40.00	5	\$200.00
Speaker hotel	Speaker travel	\$300.00		\$300.00
Speaker mileage	Speaker travel	\$100.00		\$100.00
Msc		\$100.00		\$100.00
			Projected Summer meeting total	\$2,181.25
			Projected Winter and Summer meeting total	\$7,398.75
*Estimate 350 folders at 50 pages per folder		Projected cost per CEU @ 2009 Winter Meeting = \$424/CEU		
** Estimate 75 folders at 30 pages per folder		Projected cost per CEU @ 2008 Winter Meeting = \$405/CEU		
		Actual cost per CEU @ 2008 Winter Meeting = \$381/CEU		
Actual Expenses				
Item				
Folders				
Copying costs*				
Speaker gifts				

Honorarium	
Speaker flight	435.5
Speaker hotel	285.98
Speaker rental car	151.58
Speaker mileage	
HS Gift Cards	
HS QuizBowl Award	
College Speaker Gift Cards	
Msc	

C. Publicity and Promotions (Mark Letendre)

- i. Members : (A)Ron Kordonowy, (A)Scott Ellis,(A) Janine Ferro,(A) Joe Proski,(IA) Stan Johnston-not contacted yet
- ii. Goals Accomplished Since Last Report:
 1. Tag Line for 2009 and beyond-“Keeping Arizonans Safe In Sports”
 2. More articles for AzATA newsletter.
 3. More news to District 7 for RMATA newsletter and NATA News
- iii. Future Goals
 1. Short Term: 0 - 6 months: Have wallet cards of AzATA information bullets- including our tag line for ATC’s to use in professional and social circles.
 2. Long Term: 6 - 12 months: Prepare messaging for Sunset-Sunrise legislation Work with a marketing company to prepare a poster/flyer for all ATC’s to use for promotional purposes
- iv. Steps in Place to Meet Goals: Take information bullets off of AzATA web site
- v. Budgetary Concerns/Requests: \$1000.00
 1. this will be for a table top display and flier/poster for sunrise/sunset
 2. if the flier will deal with the legislative process, then rick states that we could use secondary schools grant money.
- vi. Have not spent any monies last 2 budgets for Publicity and Promotions. All information tools created will be available electronically as well as print
- vii. Board can help by providing key information bullets that need to be place on wallet card

D. Meetings and Events

- i. Members: Registration Committee: Michelle Gonzalez, Connie Rauser, Kim Rodgers, Jenny Adams, Chris Murphy, active; Terri Groessl- Exhibit Coordinator, active; Ilene Miller- AT Day at Capitol Coordinator, active; Scott Horton- Board Advisor, active
- ii. Goals Accomplished Since Last Report:
 1. Winter meeting date and site solidified: Feb 28-Mar 1, 2009 Crowne Plaza
 2. Contract signed with Crowne Plaza Hotel
- iii. Future Goals
 1. Short Term: 0 - 6 months
 - a. Send out winter meeting promotion schedule this week and begin promotion process
 - i. Get info to NATA News
 - b. Establish 2009 meetings and events budget
 - c. Solidify AV equipment and operator for winter meeting
 - d. Choose social and luncheon menu
 - e. Have a successful winter meeting with large turnout
 - f. Finalize details of AT Day at the Capitol 2009
 2. Long Term: 6 - 12 months
 - a. Choose dates and site for summer meeting 2009
 - b. Coordinate and solidify all details of summer meeting
 - c. Establish permanent site for future winter meetings

- iv. Steps in Place to Meet Goals
 - 1. Meeting info sent to NATA News
 - 2. Reviewed the past year's budgets vs. needs for meetings to establish 2009 budget request
 - 3. Contacted Bart for RMATA AV equipment
 - 4. Chris and I have contacted James Halpin from Brophy to operate AV equipment
 - 5. AT Day 2009: Sign contracts with caterer and equipment rental company
- v. Budgetary Concerns: Request of \$15,000 for winter meeting and \$2000 for summer meeting
- vi. Past winter meeting budget have been a little higher including the PEC expenses, but with the 2 day format these numbers may change with unexpected expenses
- vii. AV operator was paid \$750 for the day at last years meeting winter meeting. New suggestion is \$20 per hour with anticipated of 20 hours for the winter meeting. Missy has contacted last years AV coordinator to get his services for this upcoming winter meeting.
- viii. This will be the last year that the AzATA can use RMATA AV equipment.
- ix. The budget will need to reflect that the AzATA will need to purchase AV equipment for upcoming meetings since the RMATA equipment will not be able to be used
 - x. Discussion of getting NATA grant for equipment.
 - xi. Summer meeting budget will be approximately \$2000 and this cost will be dependant on getting free meeting space at either Brophy, Xavier or similar location.
 - xii. Matt suggests that Missy and he look at the San Marcos in Chandler for possibility for future meetings. Rick also suggests looking at Francisco Grande in Casa Grande.
- xiii. The board can help by:
 - 1. Establishing registration fee for winter meeting
 - 2. Dates for summer meeting to solicit Phoenix hotels for meeting site
- xiv. Established Meeting Promotion Schedule:
 - 1. Winter Meeting
 - a. Mailer announcing opening of registration- end of November (not to conflict w/ Thanksgiving holiday)
 - b. E-blast 12/1 announcing online/mail-in registration
 - c. President's phone message Jan. 1
 - d. E-blast announcing 1 month to meeting
 - e. Rick suggests adding additional advertisement via phone message February 1st
 - f. Phone message 2 weeks prior to meeting
 - g. E-blast announcing final week of early registration
 - h. E-blast announcing final week of registration (late fees apply)
 - i. Missy contacted NATA News and info for the meeting will appear in the December, January and February
 - j. Sharon will get the Info for the winter meeting for posting on the AzATA website and in the AzATA newsletter on either the first or second page
 - i. Chris asked board members to visit the website and suggest removal or updating of information. Pass on this information to Sharon
 - 2. Summer Meeting
 - a. Flier handed out in winter meeting packet
 - b. Meeting info sent to NATA News- Early March for May edition
 - c. Mailer sent out announcing opening of early registration- arrival date May 1-10
 - d. Registration opens May 15; e-blast announcement
 - e. Meeting announcement in June AzATA newsletter

- f. Phone message July 1
- g. E-blast announcing final week of early registration
- h. E-blast announcing final week of registration (late fees apply)

E. Governmental Affairs

- i. Current GAC committee membership is: John Parsons – Chair; Mike Boese; Debbie Craig; Gary Johnson; John Neel; Alison Snyder; Dan Wright; Mariel Yakuboff (student member)
- ii. Proposed 2009 Budget (previously circulated; to be explained at board meeting)
- iii. Current Committee Activities:

1. 2009 AT Day at the Capitol March 11, 2009

- a. The committee has decided to pursue planning for an expanded event, including tent & equipment rental, and catered menu.
- b. One of the capitol lawns has been reserved, and quotes are being solicited for catering and equipment rental.
- c. At least 50 athletic trainers in attendance will be necessary for a successful event. An online RSVP system is being developed by Blair Cook to facilitate this aspect of planning. Hoping for free online registration through website
- d. Hoping for NATA sponsorship with possibly of being declined by NATA and have 2 plans for Day at the Capital depending on NATA support
- e. 10 days prior to event the proper insurance needs to be presented to cater/
- f. Eileen is putting together timelines to ensure following best
- g. Vendors need to be notified
- h. Last year approx 50 ATC's including students attended
- i. Anticipated cost is ~\$6,000.
- j. Updated AzATA insurance coverage will be required.
- k. Lawn is reserved and caters and seating are being contacted
- l. John suggests going ahead with big event instead of smaller event

2. Legislative Affairs

- a. The drafting process is underway for an omnibus bill to be submitted in late 2009 that will request a modest expansion in athletic training scope of practice.
- b. To date, several meetings between the GAC Chair, legal council, and lobbyist have been held. In addition, a lobbying strategy is being developed.
- c. Anticipated lobbying costs for 2009-2010 are \$75,000. This does not include the cost of AT Day events, legal fees, and additional expenditures
- d. First Bill (sunset) must be submitted to allow another 10 years in late 2009. Suzie thinks that this will be an easy process.
- e. Auditor general will audit the AzATA board to ensure that it is functioning properly.
- f. Second bill (sunrise review) will be submitted to request changes to existing statute which will include language changes to the current bill that need to be fixed to address... and secondly to add change to scope of practice to include an adjustment to athletic injury and athletic illness regardless of practice setting. Rick, Suzie and John are working on these draft language.
- g. Anticipated schedule will present info to GAC and then to the board with date around late winter to early spring.
- h. Chris asks about the AzATA and if they should be dialoging with the state board. Rick states that the state board consists of 3 ATC and that a representative of the state board should attend the AzATA to allow for communication between the two. This interaction will only affect the rule making process.

Although we have had communication with the state board regarding the Phoenix Coyotes situation, but these communications have not been successful. WE need to communicate with the State board to make our concerns know.

- i. Chris states that we need to have a representative attend our meeting at the request of the AzATA of the State Board. Rick state that the representative be on of the ATC's on the state board.
 - j. Chris will follow up with requesting the attendance of a member of the state board be present at our February AzATA board meeting.
 - k. Chris also would like an AzATA board member attend the state board meeting
3. Fundraising
- a. The GAC stands by waiting to assist the new sponsorship chair. Past timelines suggest that a new sponsorship chair must be in place by 12/1/08.
 - b. In addition, an emergency grant request will be submitted by 12/1/08 to the NATA GAC offset the costs of 2009 AT Day.
4. Projected GAC budget below

Legislative Account

Balance Forward		\$6,957.94	
Income	Projected Income	Amount Received	
Dues	\$1,800.00	\$1,930.00	
Donations	\$0.00	\$1,095.00	
Fund Raising	\$15,000.00	\$15,891.80	
Matching Funds	\$0.00	\$1,000.00	
Grants	\$0.00	\$3,000.00	
Reimbursement	\$0.00		
Total	\$16,800.00	\$22,916.80	

Expenses	Budget Amount	Expenditures	Balance
Governmental Affairs Committee	\$4,000.00	\$875.01	\$3,124.99
Lobbying Expenses	\$0.00	\$0.00	\$0.00
Lobbyist Fees	\$4,000.00	\$3,000.00	\$1,000.00
Consultant Fees	\$2,000.00	\$2,000.00	\$0.00
Additional Consultant Exp.	\$3,000.00	\$3,000.00	\$0.00
Total	\$13,000.00	\$8,875.01	

Total Income	\$22,916.80
- Total Expenses	\$8,875.01
Profit or Loss	\$14,041.79

New Account Balance		\$20,999.7
Investment Account		\$31,538.8
CURRENT TOTAL		\$52,538.5
2009 Balance Estimate	\$33,338.56	
2010 Balance Estimate	\$3,138.56	

SOURCE	Projected Income 2009	Expenses	Proposed 2009
Dues	\$1,800.00	Governmental Affairs Committee	\$8,000.00
Donations	\$0.00	Lobbying Expenses	
Fund Raising	\$15,000.00	Lobbyist Fees	\$25,000.00
Matching Funds	\$2,000.00	Consultant Fees	\$5,000.00
Grants	\$2,000.00	Additional Consultant Exp.	\$8,000.00
Reimbursement	\$6,000.00	Total	\$46,000.00
Total	\$26,800.00		

SOURCE	Projected Income 2010
Dues	\$1,800.00
Donations	\$0.00
Fund Raising	\$15,000.00
Matching Funds	\$2,000.00
Grants	\$2,000.00
Reimbursement	\$20,000.00
Total	\$40,800.00

5. Income will be dependant on NATA assistance with reimbursement
6. Expenses will also be dependant on unexpected challenges
7. Cost of AT day at the capitol is built in the budget
8. Anticipate balance of \$29,000 at end of 2009
9. Rick feels that the GAC budget is a legitimate projection, but it is not set in stone.
10. Chris feels that this is good projection of GAC budget request

F. Sporg Renewal Fee

- i. This will change to Regonline at a comparable cost to that of SPORG
- ii. Add in phone messaging service fee through US Net Com Corp

G. Rick states that the board need to justify the income and expenses and have the board have their committee submit a report stating such and that some of the deficit could be made up by making use of the sponsorship committee. The goal should be approximately \$5,000 to \$6,000 for sponsorship to cover the increases.

H. See the budget below for the updates.

**2009 Proposed
Budget**

President	\$500.00
Vice President	\$50.00
Secretary	\$100.00
Treasurer	\$50.00
College/Univ Rep.	\$50.00
Clinical Rep.	\$50.00
High School Rep.	\$50.00
High School Events	\$200.00
AIA Advisor	\$50.00
Placement	\$200.00
Publicity & Promotions	\$1,000.00
Newsletter	\$100.00
Elections	\$100.00
Legal/Business	\$2,500.00
Consultant Retainer	
Additional Consultant Expe	\$2,000.00
Capital Expenses	\$3,000.00
Webmaster	\$2,000.00
US Netcom Corp Renewal	\$250.00
Nata Research & ED	\$1,000.00
Foundation	
Accountant	\$500.00
Board Mtg Expenses	\$500.00
Board Mtg Travel Expense	\$3,000.00
Meetings & Events	\$500.00
Liability Insurance	\$500.00
Sponsorship	\$1,000.00
Miscellaneous Charges	\$500.00
TOTAL	\$19,750.00
Governmental Affairs	\$8,000.00
Committee	
Lobbying Expenses	\$0.00
Lobbyist Fees	\$25,000.00
Legal Consultant Fees	\$5,000.00
Additional Consult Fees	\$8,000.00
TOTAL	\$46,000.00
Awards & Scholarships	\$2,000.00
Professional Education	\$8,000.00
Winter Mtg & Events	\$15,000.00
Summer Mtg & Events	\$2,000.00
BOC Provider Fee	\$100.00
TOTAL	\$27,100.00
Totals	\$92,850.00

General Account 2008

Balance Forward		\$13,673.06	
Income	Projected Income	Amount Received	
Dues	\$6,000.00	\$5,790.00	
Sponsorship	\$0.00	\$0.00	
Advertising	\$0.00	\$0.00	
Fund Raising	\$0.00	\$0.00	
Grants	\$2,000.00	\$0.00	
Total	\$8,000.00	\$5,790.00	

Expenses	Budgeted Amount	Expenditures	Balance
President	\$500.00	\$0.00	\$500.00
Vice President	\$50.00	\$19.95	\$30.05
Secretary	\$100.00	\$0.00	\$100.00
Treasurer	\$50.00	\$0.00	\$50.00
College/Univ. Rep	\$50.00	\$0.00	\$50.00
Clinical/Pro Rep	\$50.00	\$0.00	\$50.00
High School Rep.	\$50.00	\$0.00	\$50.00
High School Events	\$250.00	\$0.00	\$250.00
AlA Advisor	\$100.00	\$0.00	\$100.00
Placement	\$200.00	\$0.00	\$200.00
Publicity & Promotions	\$500.00	\$0.00	\$500.00
Newsletter	\$100.00	\$0.00	\$100.00
Elections	\$0.00	\$0.00	\$0.00
Legal/Bus. Consultant	\$2,500.00	\$2,500.00	\$0.00
Retainer			
Additional Consult. Exp.	\$2,000.00	\$500.00	\$1,500.00
Capital Expenses	\$3,000.00	\$2,153.41	\$846.59
Webmaster	\$2,000.00	\$789.99	\$1,210.01
Sporg Renewal Fee	\$250.00	\$250.00	\$0.00
NATA REF	\$1,000.00	\$2,000.00	-\$1,000.00
Accountant	\$500.00	\$0.00	\$500.00
Board Mtg. Expenses	\$1,000.00	\$144.17	\$855.83
Board Mtg. Experi Travel Exp.	\$3,000.00	\$689.43	\$2,310.57
Meetings & Events	\$500.00	\$0.00	\$500.00
Liability Insurance	\$500.00	\$530.00	-\$30.00
Sponsorship	\$1,200.00	\$562.06	\$637.94
Misc. Charges	\$500.00	\$0.00	\$500.00
Total	\$19,950.00	\$10,139.01	

Total Income \$5,790.00
- Total Expenses \$10,139.01
Profit or Loss -\$4,349.01

New Account Balance \$9,324.05

Legislative Account

Balance Forward		\$6,957.94	
Income	Projected Income	Amount Received	
Dues	\$1,800.00	\$1,930.00	
Donations	\$0.00	\$1,095.00	
Fund Raising	\$15,000.00	\$15,891.80	
Matching Funds	\$0.00	\$1,000.00	
Grants	\$0.00	\$3,000.00	
Reimbursement	\$0.00		
Total	\$16,800.00	\$22,916.80	

Expenses	Budget Amount	Expenditures	Balance
Governmental Affairs Committee	\$4,000.00	\$875.01	\$3,124.99
Lobbying Expenses	\$0.00	\$0.00	\$0.00
Lobbyist Fees	\$4,000.00	\$3,000.00	\$1,000.00
Consultant Fees	\$2,000.00	\$2,000.00	\$0.00
Additional Consultant Exp.	\$3,000.00	\$3,000.00	\$0.00
Total	\$13,000.00	\$8,875.01	

Total Income \$22,916.80
- Total Expenses \$8,875.01
Profit or Loss \$14,041.79

New Account Balance \$20,999.73

Professional Education Account

Balance Forward		\$6,016.77	
Income	Projected Income	Amount Received	
Dues	\$0.00	\$0.00	
Donations	\$0.00	\$0.00	
Sponsorship	\$2,000.00	\$1,650.00	
Fund Raising	\$0.00	\$0.00	
Winter Attendee Registration	\$4,500.00	\$12,490.10	
Winter Online Registration	\$7,500.00	\$0.00	
Sumer Attendee Registration	\$1,000.00	\$2,621.40	
Summer Online Registration	\$1,200.00		
Exhibitor Registration	\$1,650.00	\$875.00	
Total	\$17,850.00	\$17,636.50	

Expenses	Budget Amount	Expenditures	Balance
Awards & Scholarship	\$2,000.00	\$1,220.85	\$779.15
Professional Education	\$5,000.00	\$5,047.24	-\$47.24
Winter Meetings and Events	\$9,000.00	\$12,422.80	-\$3,422.80
Summer Meetings and Events	\$2,000.00	\$948.14	\$1,051.86
BOC Provider Fee	\$100.00	\$0.00	\$100.00
Total	\$18,100.00	\$19,639.03	

Total Income \$17,636.50
- Total Expenses \$19,639.03
Profit or Loss -\$2,002.53

New Account Balance \$4,014.24

i. Scott motions to approve above budget. JD Seconds. Motion approved 6-0.

VI. New Business

A. Chris will talk to Blair cook about website changes to remove old raffle info and to update winter meeting info

VII. Tentative next board meeting will be Saturday February 28th at 8:00 am at Crowne Plaza

VIII. Matt motions to adjourn the meeting. Scott seconds. Motion passes 6-0. Meeting adjourned at 2:00pm.